

# **Department of Defense**



## **End-to-End Procurement Process**

**Michael Williams  
DRID #47 "Core Group" Co-Chair**



# End-to-End Procurement Process

## How We Got Here . . .

Eliminate Unmatched Disbursements and  
Negative Unliquidated Obligations

“Single Point of Data Entry”

Move ahead with systems and MRM #2, Moving to a Paper-free  
technologies already on-hand Contracting Process by January 1,  
2000

Reengineer Contract Closeout and Source  
Acceptance Policies and Procedures

DRIDs #32 and #33

*DCMC and DFAS co-chair an “end-to-end”  
procurement process review for the future  
shared data environment*

DRID #47, End-to-End Procurement  
Process, December 9, 1998



# End-to-End Procurement Process

## Scope of Our Effort

- **Define the “To Be” End-to-End shared data environment for the DoD procurement process, including:**
  - Requirements
  - Acceptances
  - DRID #33
  - Solicitations
  - Payments
  - DRID #33
  - Awards and modifications
  - Contract Closeout
  - DRID #32
- **Address process dependencies, integration requirements, information requirements, and responsibilities**
- ***Take advantage of business process improvement and reengineering opportunities***



# End-to-End Procurement Process

## DRID #47 “Core Group” Members

### Co-Chairpersons

**Mr. Ken Sweitzer, DFAS**

**Mr. Mike Williams, DLA-DCMC**

### Members

#### Army

**Phillip Carney, SARDA**  
**Kathy Miller, ASA-FM**

#### Navy

**Gale Williams, EA-21**  
**Mike Buchko, OASN(FM)**

#### Air Force

**Katherine Ekborg, SAF/AQC**  
**Kathy Miller, ASA-FM**

#### DLA

**Greg Ellsworth, DLA-DLS**  
**Barbara Shaffer, DLA-FO**

#### DFAS

**Dennis Idol, DFAS HQ**  
**Pat Cobb, DFAS HQ**

#### DCAA

**Joe Garcia, DCAA HQ**

**More** →



# End-to-End Procurement Process

## DRID #47 “Core Group” Members (2)

### DISA

**Melissa McGinness, D41**  
**Lisa Boeckmann, DITCO-Scott AFB**

### USD(A&T)

**Craig Curtis, ODUSD(A&T)**

### DUSD(L)

**Roberta Peek, ODUSD(L)/LRO**  
**Jim Kimberly, ODUSD(L)**

### JECPO

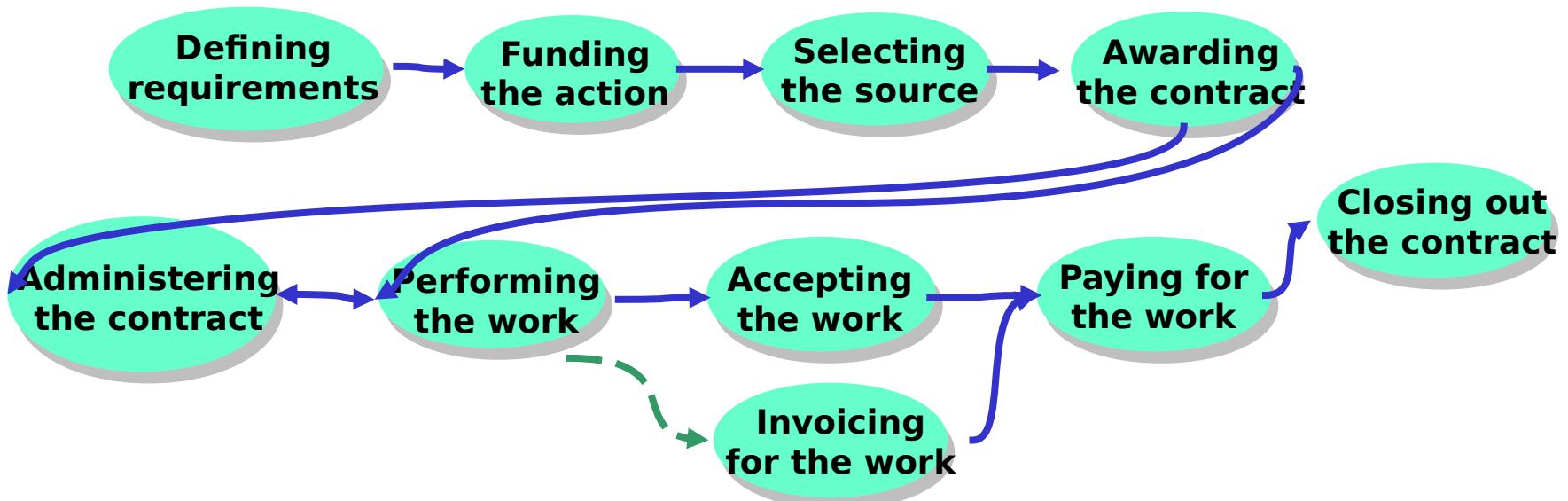
**Miles Holtzman**  
**Bruce Propert**





# End-to-End Procurement Process

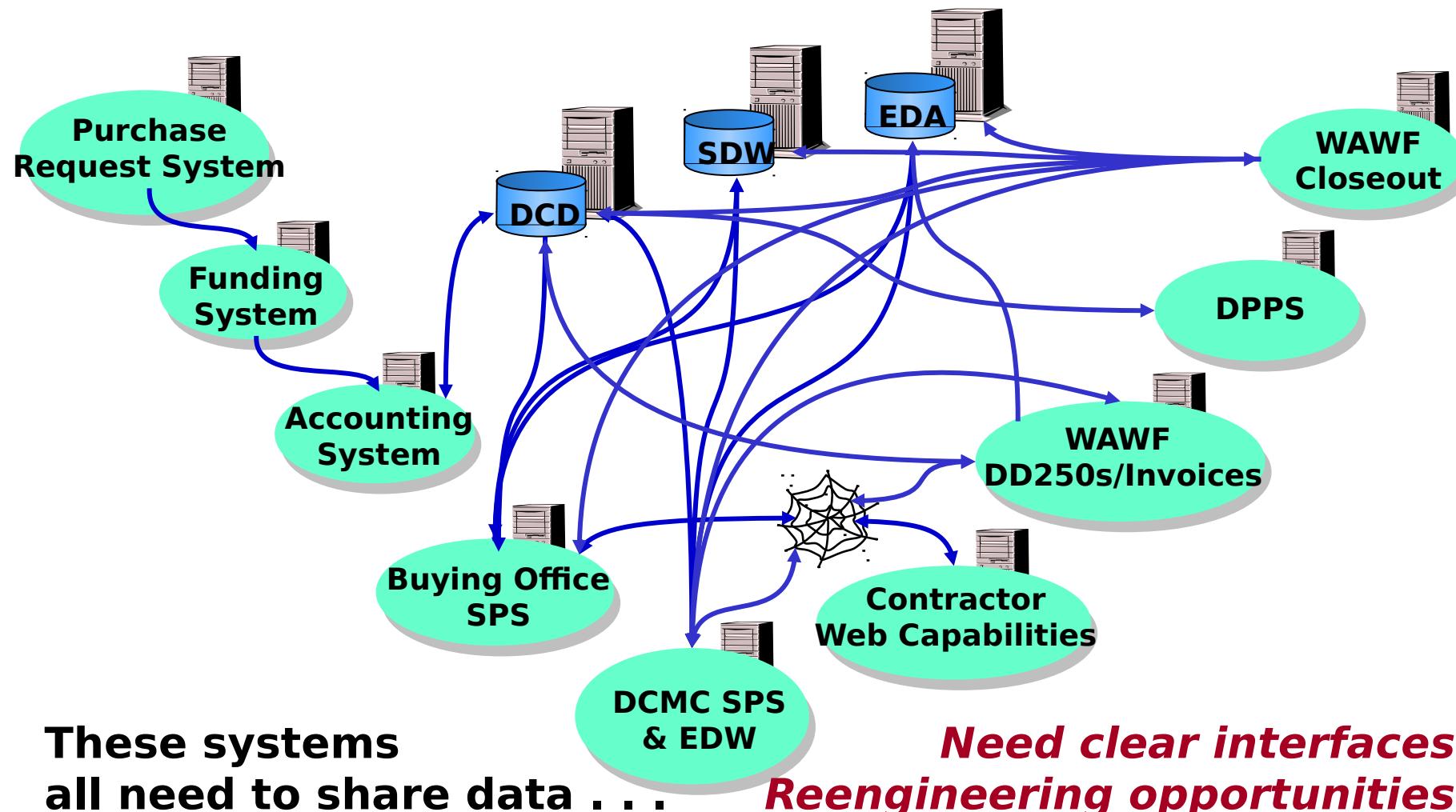
## The End-to-End Procurement Business Process





# End-to-End Procurement Process

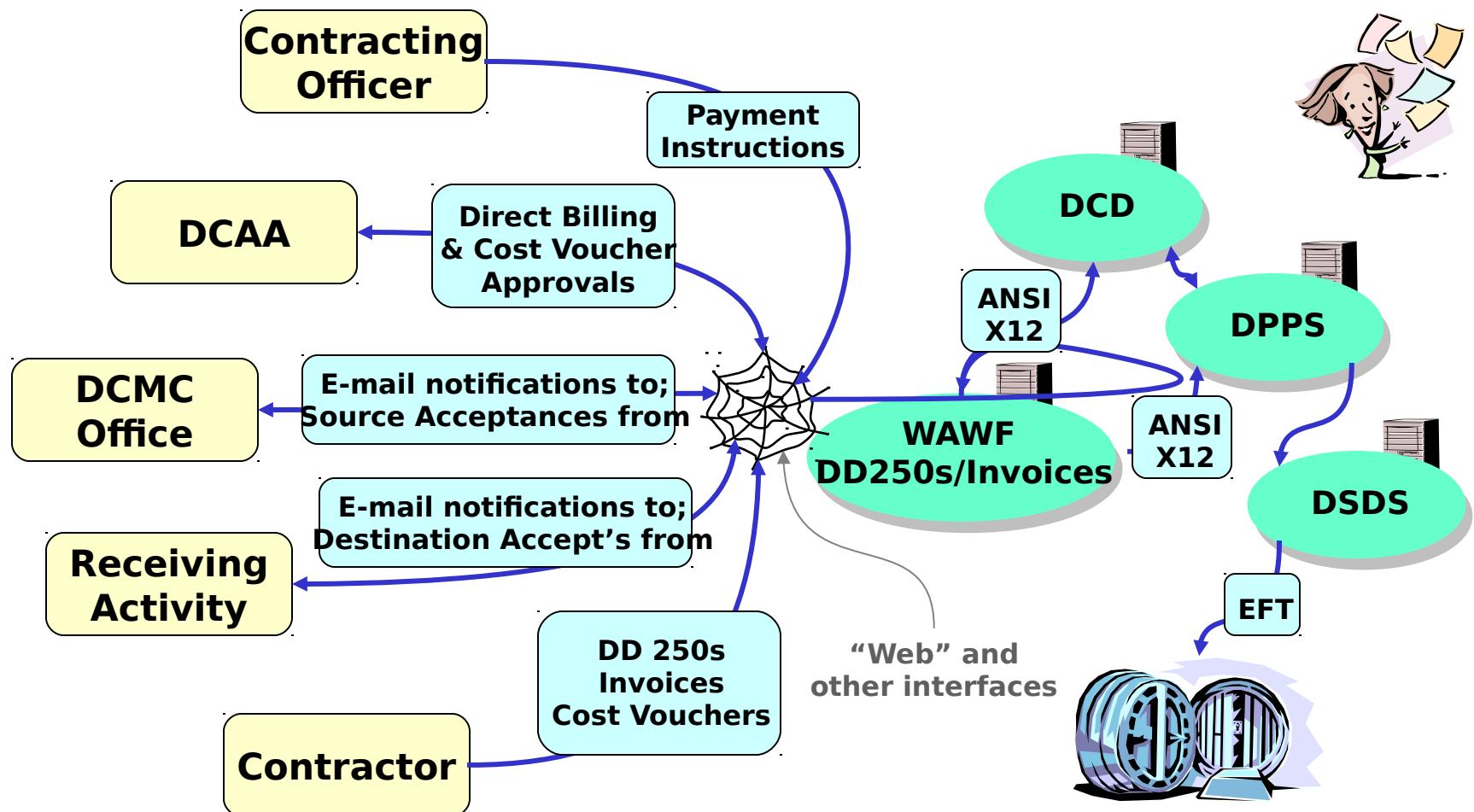
## **systems that Support the End-to-End Business Processes**





# End-to-End Procurement Process

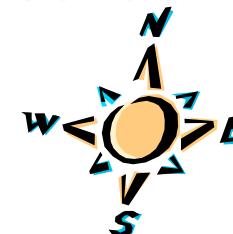
## Reengineering Example





# End-to-End Procurement Process Basic Approach

- **Describe the To-Be Procurement Process Flow**
  - Develop Process Model
  - Describe Inputs/Outputs
  - Identify Transfer Mechanisms
  - Develop Systems Maps
- ***Incorporate recommendations and findings from DRIDs #32 and #33 study groups!***
- Develop implementation recommendations
- Provide final report to Paperless Contracting Overarching IPT and DRO





# End-to-End Procurement Process

## Timeline

- **Phase 1 - Model Template** *November 17-19*
  - “Process” Subject Matter Experts (SMEs)
- **Phase 2 - Develop Process Model** *December 8-10*
  - “Technical” Data Exchange SMEs
- **Phase 3 - Detailed “To-Be” Model** *January 5-7*  
*January 25-27*  
*February 16-18*
  - As many levels of indenture as needed
  - Smaller Group of SMEs
- **Phase 4 - System Cross-Walk** *NOW!!*
- **Phase 5 - “Final Polishing” Session** *Mid-March*
- **Develop Reports and Briefings** *Late March*

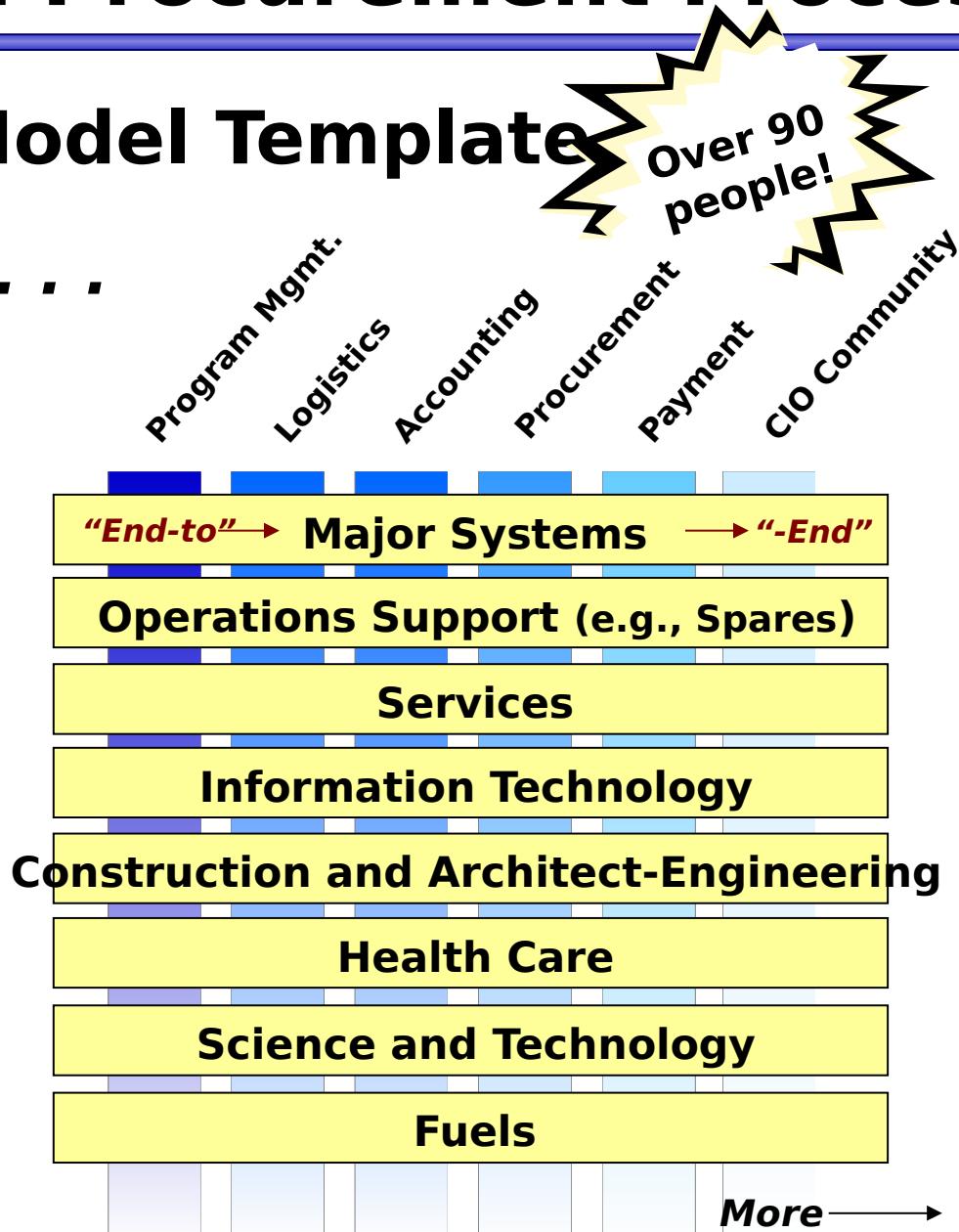


# End-to-End Procurement Process

## Phase 1 - Model Template

***How we went about it . . .***

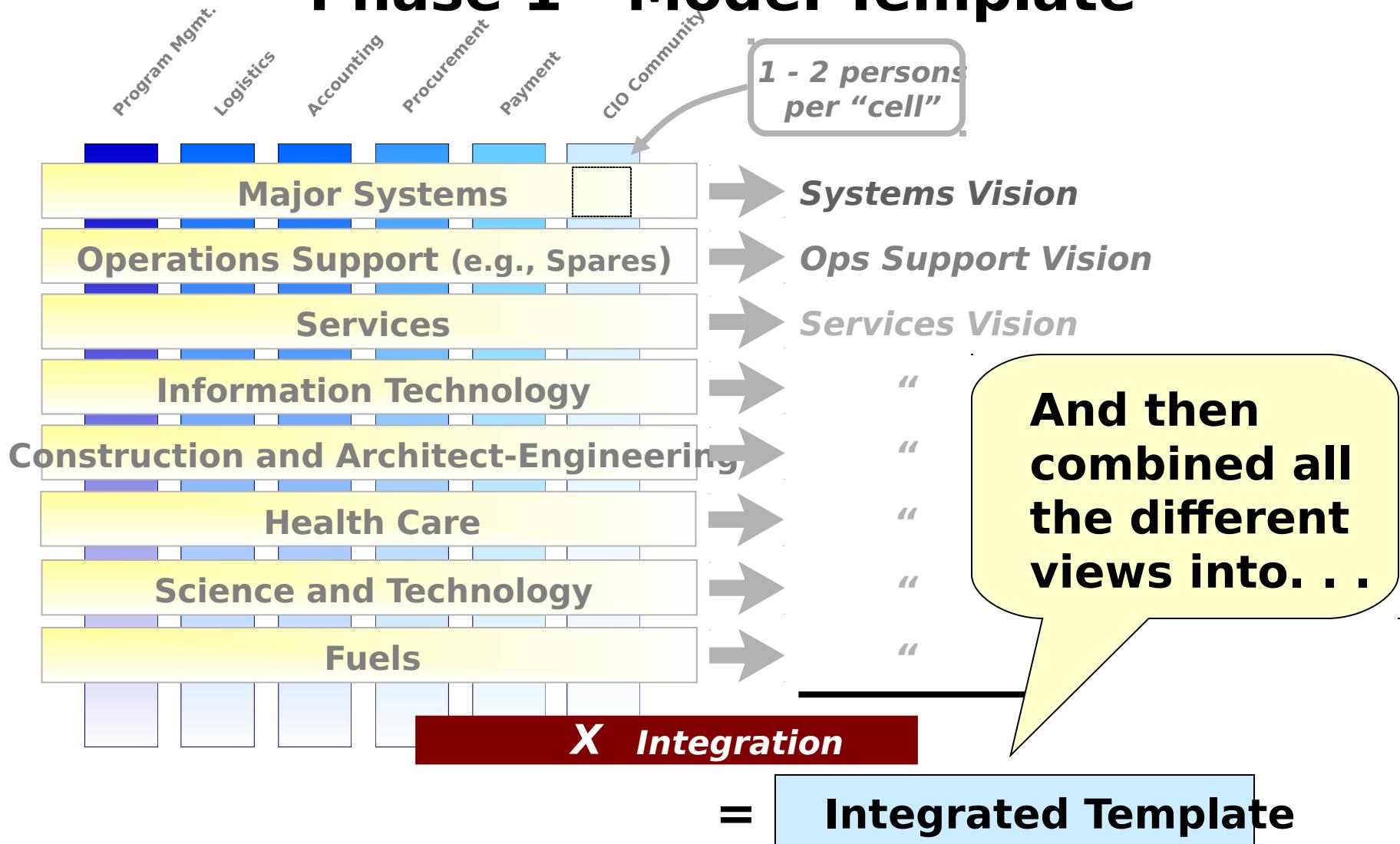
**“What we buy drives how we buy!” is what we heard from field practitioners . . .  
So, we broke up into sub-groups organized by “types” of buying . . .  
And went for an “end-to-end” view for each one of those!**





# End-to-End Procurement Process

## Phase 1 - Model Template





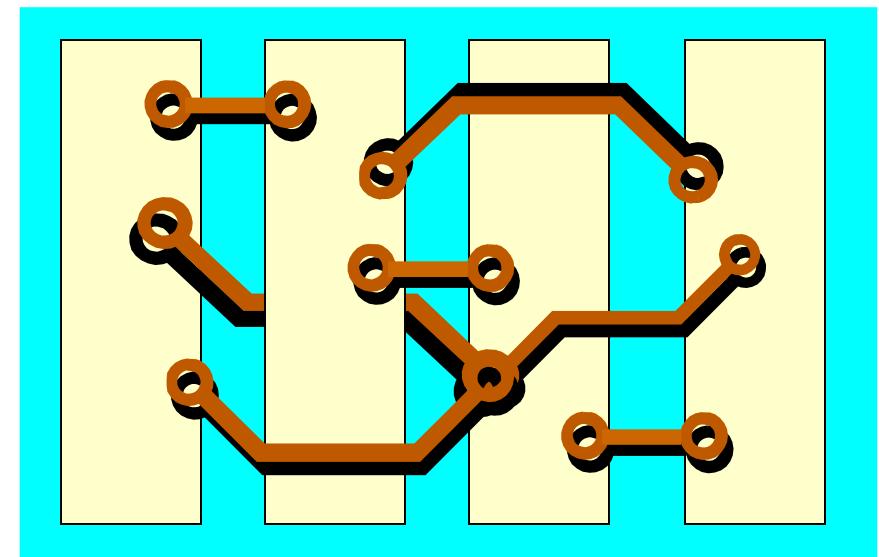
# End-to-End Procurement Process

## Phase 2 - Process Model

***How we went about it . . .***



- We went “vertical” . . .
- Divided into four subgroups:
  - Procurement Planning
  - Pre-Award
  - Post Award
  - Receipts and Payments
- Concentrated on the “wiring diagram” connections between the different parts of the process!





# End-to-End Procurement Process

## Phase 3:

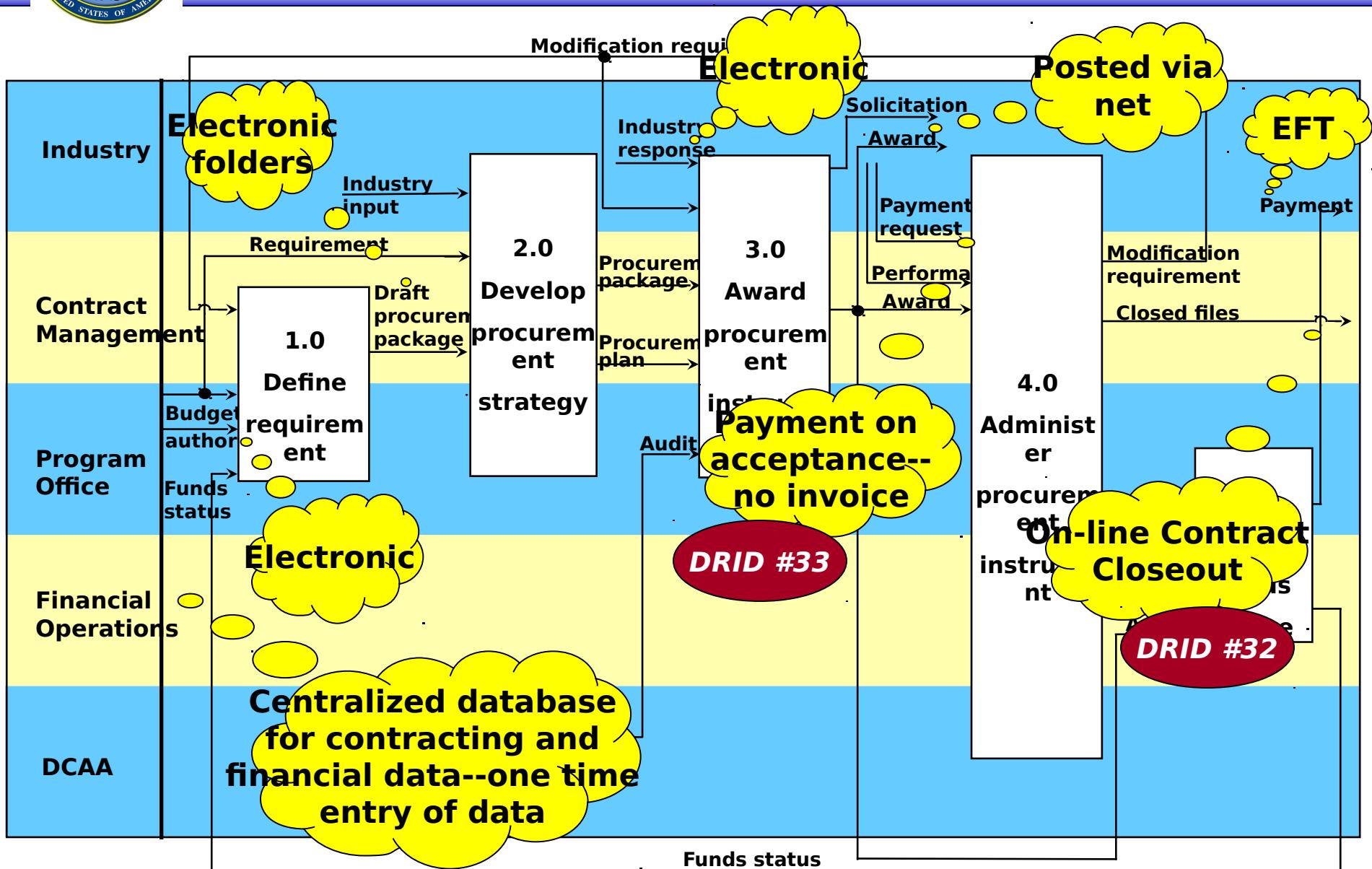
### Several Sessions - *Just Completed!*

- Smaller group of functional experts with good knowledge of SPS, DPPS, DFAS Corporate Database, etc.
- Integrated Phase 1 and 2 results . . .
- Incorporated improvement ideas . . .
- Documented the business rules . . .
- Developed . . .
  - “To-Be” Process Model
  - “To-Be” Process Inputs/Outputs and Systems Maps





# End-to-End Procurement Process





# End-to-End Procurement Process

## Phase 4: Systems “Crosswalk”



### ***Dialogue with “To Be” Systems “Owners” . . .***

- “Reality check” the “To Be” recommendations . . .
- Look for missed improvement opportunities . . .
- ***Come away with a better product, and clear understanding of the “To Be” process flow and information requirements!***





# End-to-End Procurement Proces

*Let's get started!*

